



Personality Masteries

“Reaching beyond our dreams and goals in every area of our life.”

Overview

Personality Masteries is a system by which people can learn how identify an individual's personality in 15 seconds of meeting and/or talking to them over the phone. Once you know an individual's personality you know their strengths, weaknesses, why they are successful, what is holding them back from additional success, if they are married, what type of individual they are probably married to, strengths/weaknesses in the marriage, why they would like to work with you or if they would not, why not, and what you can do to better connect with them. We have individuals who have their Ph.D. in Psychology who go through the certification process and are amazed at how powerful accurate they process/system is in understanding ourselves as well as others. **Achieve success in all relationships in ways most people only dream of.**

Benefits

Personality Masteries certification will bring value our **careers** in helping us to earn more money, advance faster in our careers, work less hours, have less stress, and better understand people around us **both personally and professionally**. Because we learn more about ourselves and those around us Personality Masteries certification will assist us on improving our relationship with our spouse/significant other, our parents, children, siblings, friends, and any other relationship which is important to us.

The Secret To Success

Personality Masteries certification will help us to learn how to ask ourselves and other people a few simple questions which will then reveal an individual's personality. The process creates so much curiosity in people that they beg you for additional information and how you know so much so quickly about them.

The unique certification process helps you to apply what you learn after just two simple lessons. We have developed a business model for those who would like to learn and earn money, at the same time, as a result of the powerful certification program/system.

Professionally & Professionally

Have you ever had someone who didn't like you and you didn't know why? Imagine having knowledge and understanding which empowered you to have **control** over every situation where people were involved. Imagine having **more fun** with more people and creating laughter, excitement, and energy everywhere you went. Imagine **learning** how to have more and better relationships which would enable you to see greater success, in less time, in every area of your life. Imagine having deeper/stronger relationships where there was less stress and conflict and greater harmony individually and with the group as a whole.

Dr. Gregory Simpson (Ph.D. in Organic Chemistry) "I have never seen anything like this. It is helping me personally and professionally. It is the scientific process for understanding people, which anyone can understand. I use what I have learned EVERY day!"

www.bioanswers.com

Dr. Pam Straker (Ph.D. in Psychology) "This is the fastest, easiest, most powerful program/system for understanding personalities I have ever seen. It is presented in a way that anyone can understand and use every day in every area of their lives."

www.filedb.com/author/pamela_d_straker_ph_d/4100228/

Personality Masteries - Certification

Are you looking for a way to impact people, increase your income, reduce the number of hours you work, reduce your stress, and improve life balance? Personality Masteries Certification (PMC) program will help you in every area of your life. PMC will help you earn more money in your career/business and can even be used as a way to generate additional income – build your own business. The program is so powerful that a CEO of a fortune 100 company will be challenged by it and yet so easy that a student will excel in the program. Questions: 888.230.2300

Master Mind <i>MAGIC</i> Coaching Certification: (One-Time Costs)	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
	\$ 487	\$ 1,477 *	\$ 3,970 *
1. <u>10 Hours of on-line training /mentoring</u>	X		
2. LIVE webinars	X		
3. Group Coaching Sessions	X		
4. Master Mind <i>MAGIC</i> assignments/testing	X		
5. <u>33 Hours of on-line training/coaching</u>		X	
6. LIVE webinars		X	
7. Group Coaching Sessions		X	
8. Master Mind <i>MAGIC</i> assignments/testing		X	
9. Tools/resources		X	
10. Clinical – Real Life Practice – Individuals		X	
11. Invitation to Quarterly <i>LIVE</i> events		X	
12. <u>87 Hours of on-line training/coaching</u>			X
13. LIVE webinars			X
14. Group Coaching Sessions			X
15. Master Mind <i>MAGIC</i> assignments/testing			X
16. Tools/resources			X
17. Clinical – Real Life Practice – Major Industries			X
18. Technology to support your practice			X
19. Partnership/Joint Venture opportunities			X
20. By-Invitation-Only - Yearly MMM <i>LIVE</i> event			X
Group Leader: _____	Group ID#: _____		

* For Level 2 and Level 3 there are on-going continuing education requirements which do require additional yearly investments.

I will take action: []-Level 1, []-Level 2, []-Level 3 Fax Form To: (630)206-0716

*** If you sign-up for Level 1 and 2 immediately you receive a 10% discount, 1, 2, & 3 – 25%**

Name: _____ Phone: (____) _____ - _____

E-mail: _____ Company: _____

Credit Card: _____ Exp. Date: ____/____ CVC #: _____

Credit Card Billing Address: _____

In my first 90 days of coaching, I would like to accomplish:

1. _____
2. _____
3. _____

* If you are a student ask for our special student discount pricing for all three levels.

Personality Masteries – Certification Level 1

Certification for Level 1, Personality Masteries is a great way to not only learn more about yourself and others but to help you in your career, in relationships, with your children, and any area of life as it relates to people.

You Will Receive . . .

- How to identify someone's personality in 15 seconds
- How to improve your income, career, work less hours (time management), have less stress, and improve your life balance
- Improve relationships
- Why you have inner conflict, what that is good, and what to do with it
- Why some people like you and others do not and what to do about it
- Why we hold ourselves back and how to prevent that from happening
- Personality Masteries Level 1 Certification

10 Hours Of Live or On-Line Training

- 1 Hour – Personality Masteries – History (2 Lessons)
- 1 Hour – How to identify someone's personality in 15 seconds (2 Lessons)
- 5 Hours – What it means to be an Analytical, Driver, Expressive, Amiable, & Inner Quadrant (1 hour of basic training for each of the 5 types of personalities) (10 Lessons)
- 1 Hour – Earn more money and work less (2 Lessons)
- 1 Hour – Have less stress and greater life balance (2 Lessons)
- 1 Hour – Have more/better relationships in every area of one's life (2 Lessons)

LIVE Group Coaching (4 hours available a month)

Apply what you've learned through group coaching in sharing real-life situations in relationships, career, business/selling, leadership, families, friends, and any other area of your life you value as it relates to Personality Masteries. (5 hours required for certification/graduation)

* Additional monthly group LIVE coaching can be purchased for \$ 35/month

Optional – Personality Masteries Master Mind *MAGIC* group

Connect deeply with 7 other individuals and go through a journey of self/group discovery in applying Personality Masteries to every area of your life. Learning is exciting . . . Applying what we've learned is life changing. **3 Levels Of Participation-monthly:** Level 1: \$50 Level 2: \$175 Level 3: \$495

Level 1 Personality Masteries Certification & Testing

- Quizzes on each of the 20 lessons (30% of grade)
- Oral Exam for how to identify someone's personality in 15 seconds (10% of grade)
- Real Life Experience/Testing: Assess 3 individuals you know and 3 individuals you do not know and obtain ratings from them as to how successful the implementation of your training has been. (20% of grade)
- Final Exam: 2 Hour Final Exam (40% of grade)

NOTES: Certification within Personality Masteries maybe used by individual as long as graduate is in good standing, following the code of honor, and maintaining yearly on-going continuing education requirements. Level 1: On-Going Continuing Education Requirements: 8 hours a year. Individuals may use Personality Masteries Intellectual Property (IP) based on stated guidelines which license the graduation at Level 1 to present material on a one-on-one basis without charging anything financially from the individual.

Our 110% NO RISK GUARANTEE: If you are not 110% satisfied after 5 hours of certification education, training, mentoring we will gladly refund 110% of your investment. Questions: 888.230.2300

"Individuals using Personality Masteries are not legally responsible for the content or accuracy of any products/services. These products/services are not intended to be used for psychological treatment of psychological disorders but are to be used to assist individuals in better understanding of themselves and understanding others. Professional psychological treatment is recommended for evaluation/treatments for any specific disorder. Neither are we responsible for the use or application of these products by purchasers or end users. Individuals are not eligible for a refund after individuals have completed 6 hours of certification of training."

Turning Your Certification Into Money

Imagine . . . not only having the mastery of Personality Masteries, but also being able to earn an extra \$10,000, \$100,000, or even \$1,000,000 plus. This specialized training is worth well over \$10,000 in training as it walks you through how to turn your certification into money.

To be selected for this program you, must have graduated with at least your level 1 Personality Masteries certification. This exciting program will take you from square one and build a profitable long-term business by helping others to better understand themselves and those around them better.

You Will Receive . . .

- Training in how you can earn money as a result of the people you already know.
- How to build a powerful/profitable network of people to where you will build an annuity based business which will help you to earn money, even when you are not working.
- [Area 1: Marketing](#) – Learn how to build large databases which will help you earn a lot of money.
- [Area 2: Pre-Sales](#) – Learn how to nurture people through to the “Yes.”
- [Area 3: The Sale](#) – Learn how to help others succeed and how to overcome objections.
- [Area 4: Servicing](#) – Learn how to service your clients in a way they will refer others to you.
- [Area 5: Client For Life](#) – Learn how to get people to love working with you . . . forever.

20 Hours Of Live or On-Line Training

- 1 Hour – How to build a business which will run without you. (2 Lessons)
- 1 Hour – [Area 1a: Marketing](#) – How to build/acquire huge databases (2 Lessons)
- 1 Hour – [Area 1b: Marketing](#) – How to write marketing to draw people in (2 Lessons)
- 2 Hours – [Area 2: Pre-Sales](#) – How do develop trust/relationships quickly (4 Lessons)
- 2 Hours – [Area 3: The Sale](#) – How to close huge sales (4 Lessons)
- 2 Hours – [Area 4: Servicing](#) – Learn how to turn servicing into profit center (4 Lessons)
- 2 Hours – [Area 5: Client For Life](#) – Build profitable life-long relationships (2 Lessons)
- 9 Hours – Using technology and media to do the work for you. (18 Lessons)

\$ 997 for all 20 hours training, mentoring, coaching, and tools

On-Going Monthly LIVE Group Coaching (4 hours available a month)

Have a challenge taking action on what you need to do in building your business? Learn from others in the network, be coached by those who are amazingly success, learn from peers, those with more advanced certification, and those with decades of experience.

3 Levels Of Participation:

Level 1: \$ 95/month – Those who desire to earn up to \$10,000 a year in Personality Masteries

Level 2: \$ 295/month – Those who desire to earn up to \$30,000 a year in Personality Masteries

Level 3: \$ 495/month – Those who desire to earn over \$60,000 a year in Personality Masteries

BONUS . . . Three months of FREE access to full on-line technology, marketing, and media

Have access, training, and support to a multi-million dollars on-line technology and media system which does 98% of the work on your behalf. You don't have to re-invent the wheel use something that is already working!

NOTES: Certification within Personality Masteries maybe used by individual as long as graduate is in good standing, following the code of honor, and maintaining yearly on-going continuing education requirements. Level 1: On-Going Continuing Education Requirements: 8 hours a year. Individuals may use Personality Masteries Intellectual Property (IP) based on stated guidelines which license the graduation at Level 1 to present material on a one-on-one basis without charging anything financially from the individual.

Our 110% NO RISK GUARANTEE: If you are not 110% satisfied after 5 hours of certification education, training, mentoring we will gladly refund 110% of your investment. Questions: 888.230.2300

Life Masteries Institute Scholarship

Dear Friend,

The following is the information on the scholarship offered through Life Masteries Institute.

For over ten years we have worked with in supporting Life Masteries Institute (LMI). LMI is a 501(c)3 IRS approved not for profit organization.

LMI helps young people, individuals, and families around the world in setting life goals, building strong values, hard work ethic, and connecting promising young people to business networks where they can be given the opportunity to start their own companies.

To help fund these worthwhile efforts Synergy has set-up a scholarship program to assist individuals who are not able to fully pay for the Personality Masteries Level 1 Certification. Once the certification has helped the individual who is awarded the scholarship, earn more money and/or see greater success in their lives it is expected that these individuals will help others.

The scholarship program is available for level 1 and 2 of Personality Masteries.

Steps To Obtain A Scholarship

1. Complete an on-line personality/business assessment.
(Complete whatever information/data you can please.)
<http://www.synergytools.net/syn/mini-xray.asp?refCode=mb111>
2. Read the following short e-book and email your thoughts to: info@lifemasteries.org
<http://www.synergytools.net/md3/Referral.aspx?SectionId=1&KeyId=50&RefID=13&OwnerId=13>
3. Select which level of group coaching you would like to given a scholarship for and . . .
Name: _____ Email: _____ Phone: _____
\$ _____ I will invest. (It is required that everyone make some level of investment even if it is only \$1.)
\$ _____ I would like assistance with.
_____ - Number of months you anticipate you will need the scholarship for.
4. Send an email stating why you believe you need the scholarship, why you believe you will be a great steward of the scholarship, and your intent to give back to others.
- It is strongly recommended that you intend to give back at least 3x what has been given to you. Email: info@lifemasteries.org and it will be forwarded it onto the scholarship committee.
5. If your request for the scholarship is accepted it is required that you attend at least one live group coaching session a week and that you actively participate in one Master Mind *MAGIC* group and contribute more to the group than they give to you. BE A GIVER!

A couple of tips to be selected for a scholarship:

1. Take action quickly! The scholarship committee reviews very closely when this email was sent and how quickly the applicant responds and takes action. The faster the better!
2. Always do what you say you are going to do!
3. Respond quickly at all times.

We believe in you and we have seen the results of Life Masteries Institute in the lives of people around the world.

If you have any questions, please feel free to give us a call at 888.230.2300.

If you would like to be aggressive you can sign-off on the attached order form. Cross out the amount which is listed and write in the amount you are able to afford and make a note that you have applied for the scholarship.

Synergy notifies the committed that you have taken this action, and in the past, that seems to influence the committee in approving individual's requests.

NOTE: If you would like to turn this scholarship into something to where you could earn money that is a special program which is available to those who are truly committed to greater personal success. Please answer the following questions:

1. How much would you like to earn from the system/program?
\$ _____ next 3 months // \$ _____ next 12 months
2. How many hours would you commit to investing into earning the above income?
_____ minimum hours will to commit
_____ goal for hours to invest
3. Please write out a paragraph as to why you believe you would be successful in earning money, why you have strong values, a very hard work ethic, and are a loyal type of person.

Remember . . . take action quickly!

We wish you all the success . . . and . . . your success is our success!